



470313

March 24, 1948.

Mr. W. F. Desmond,
No. 722 First Nat'l. Bnk. Bldg.,
Chicago 3,
Ill.

Dear Mr. Desmond:

I met with Mr. Lange at the Crane Co. office yesterday afternoon with quite satisfactory results.

With regard to our No. 272 Dial Trip Waste infringement, Mr. Lange admitted that the 5% suggested royalty was high even in his opinion and agreed to reconsider the matter and communicate with us.

With regard to the Schaible strainer I gave him your letter, and he was very much interested in your conclusions. In fact, he thought your position was correct but asked if I would send him a copy of your letter which I am doing today. He asked me if you were aware of the citations against Schaible, which he listed for me as follows:

Reference U.S. 645749
" U.S. 984259
" U.S. 1828601

We will communicate with Lange as soon as you have had a chance to survey the Schaible material which you have ordered out and are able to give us your final opinion. I more or less inferred from the tone of Lange's remarks that even though he was convinced our position was correct, he would probably ask us for a letter indemnifying Crane in case they were sued. It strikes me that we should be willing to give such a letter if your further search corroborates your present opinion.

With best regards, we are

Yours truly,

M.C. Frost/VL

F R O S T C O.

President